

## Sources of Cut Foliage Supply to EU

A. in Value

Value in Thousands Euros

Source: AIPH

### From Non-EU Countries

Country of origin	2008	Rank	2011	Rank Change	2012	Rank Change
USA	73,445	1	64,583	1 -12%	71,825	1 11%
Costa Rica	51,844	2	42,867	2 -17%	41,895	2 -2.3%
Israel	29,239	3	24,494	3 -16%	21,721	3 -11%
Guatemala	27,261	4	19,306	4 -29%	17,342	4 -10%
Mexico	12,609	5	12,555	5 -0.4%	12,915	5 2.9%
Canada	4,331	8	3,787	7 -13%	3,842	6 1.5%
South Africa	6,301	6	5,171	6 -18%	3,715	7 -28%
El Salvador	0		2,766	9 +++	3,322	8 20%
Australia	4,694	7	3,511	8 -25%	3,123	9 -11%
Sri Lanka	3,473	9	2,378	10 -32%	2,628	10 11%
Malaysia	2,542	10	2,263	11 -11%	1,701	11 -25%
Nicaragua	1,437	12	1,376	12 -4.2%	1,643	12 19%
Honduras	1,343	13	0	---	1,501	13 +++
Tunisia	1,761	11	1,723	13 -2%	1,497	14 -13%
Peru	0		642	14 +++	509	15 -21%
Other Countries	8,498		5,891	-31%	3,121	-47%
<b>Total to the EU</b>	<b>228,778</b>		<b>193,312</b>	<b>-16%</b>	<b>192,306</b>	<b>-0.5%</b>
To Switzerland & Norway	3,734		1,944	-48%	2,991	54%

### From EU Countries

Country of origin	2008	Rank	2011	Rank Change	2012	Rank Change
Netherlands*	110,498	1	110,713	1 0.2%	106,198	1 -4.1%
Italy	41,245	2	32,521	2 -21%	26,731	2 -18%
Germany	11,027	4	6,035	4 -45%	6,311	3 4.6%
France	3,324	7	2,883	8 -13%	3,543	4 23%
EU-Others	4,081	6	3,675	6 -10%	3,274	5 -11%
Spain	2,358	9	3,311	7 40%	2,913	6 -12%
Poland	3,208	8	2,429	9 -24%	2,651	7 9.1%
Denmark	4,532	5	5,629	5 24%	2,626	8 -53%
United Kingdom	487	11	304	10 -38%	2,579	9 748%
Belgium/Luxemburg	23,165	3	13,441	3 -42%	2,546	10 -81%
Czech Republic	887	10	83	13 -91%	381	11 359%
Hungary	87	14	195	11 124%	99	12 -49%
Sweden	152	13	45	14 -70%	54	13 20%
Austria	288	12	173	12 -40%	33	14 -81%
Finland	58	15	22	15 -62%	19	15 -14%
Other Countries	0		0		0	
<b>Total to the EU</b>	<b>205,396</b>		<b>181,458</b>	<b>-12%</b>	<b>159,956</b>	<b>-12%</b>
To Switzerland & Norway	19,179		14,946	-22%	18,506	24%

\* The Netherlands' export includes significant share of re-exported foliage, originated from other countries

## Cut Foliage Supply to EU (cont.)

### B. in Unit Quantity

Quant. in Thousand Stems

#### From Non-EU Countries

Country of origin	2008	Rank	2011	Rank Change	2012	Rank Change
USA	28,296	1	24,595	1 -13%	24,202	1 -1.6%
Costa Rica	21,151	2	17,564	2 -17%	17,187	2 -2.1%
Israel	8,824	4	7,052	4 -20%	6,303	3 -11%
Guatemala	9,711	3	7,082	3 -27%	6,142	4 -13%
Mexico	2,574	5	2,891	5 12%	2,678	5 -7.4%
Canada	1,915	6	1,493	7 -22%	1,317	6 -12%
El Salvador	0		1,001	9 +++	1,265	7 26%
Tunisia	1,055	8	1,525	6 45%	1,066	8 -30%
Nicaragua	563	11	524	11 -7%	667	9 27%
South Africa	1,169	7	1,139	8 -2.6%	651	10 -43%
Sri Lanka	701	9	549	10 -22%	549	11 0.0%
Honduras	408	13	246	13 -40%	461	12 87%
Malaysia	468	12	388	12 -17%	269	13 -31%
Australia	348	14	0	---	201	14 +++
Albania	0		0		182	15 +++
Other Countries	3,792		3,021	-20%	374	-88%
<b>Total to the EU</b>	<b>80,975</b>		<b>69,069</b>	<b>-15%</b>	<b>64,514</b>	<b>-6.6%</b>
To Switzerland & Norway	597		339	-43%	417	23%

#### From EU Countries

Country of origin	2008	Rank	2011	Rank Change	2012	Rank Change
Netherlands*	31,559	1	25,953	1 -18%	25,214	1 -2.8%
Italy	7,587	3	5,817	2 -23%	5,136	2 -12%
Germany	3,048	4	2,103	5 -31%	4,311	3 105%
EU-Others	1,998	6	1,969	7 -1.5%	1,731	4 -12%
Belgium/Luxemburg	7,945	2	4,245	3 -47%	1,544	5 -64%
Denmark	2,091	5	3,369	4 61%	1,455	6 -57%
Poland	1,048	9	1,301	8 24%	1,243	7 -4.5%
France	1,237	8	1,121	9 -9.4%	1,124	8 0.3%
United Kingdom	153	12	46	10 -70%	898	9 1852%
Spain	1,434	7	2,039	6 42%	746	10 -63%
Czech Republic	318	11	7	15 -98%	98	11 1300%
Sweden	51	13	23	13 -55%	23	12 0.0%
Austria	721	10	37	11 -95%	12	13 -68%
Hungary	34	14	34	12 0.0%	11	14 -68%
Finland	22	15	11	14 -50%	2	15 -82%
Other Countries	0		0		0	
<b>Total to the EU</b>	<b>59,247</b>		<b>48,075</b>	<b>-19%</b>	<b>43,546</b>	<b>-9.4%</b>
To Switzerland & Norway	3,083		2,427	-21%	0	---

\* The Netherlands' export includes significant share of re-exported foliage, originated from other countries



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## Notes:

### Import in Value:

Remarkable is the decrease of import value into the EU of cut foliage, when compared to last year, and even more when compared to 2008; of both the products originating from the Non-European countries as well as from the EU-countries themselves. Still some non-European exporting countries realised a slight increases, such as: USA, El Salvador, Nicaragua and Honduras, but most countries had quite a decrease; strongest decreases from: Costa Rica, Israel, South Africa, Australia and Guatemala.

From the EU-countries hardly any country realised an increase, only France and United Kingdom. Quite drastic decrease from Germany, Belgium, Poland and Denmark. A possible reason for Belgium and Germany could be the change in trans-shipments of nearly all cut foliage originating from Israel: in the past transported by air, but since a number of years now by sea. The vessels from Israel are not landing in the mentioned countries anyway.

### Import in Units/Stems

The volume picture is more or less in line with the situation when compared to the figures and results of the value. A newcomer in the surveys of the top ten countries is Tunisia.

